
Address: Department of Economics
Northwestern University
2001 Sheridan Road
Arthur Anderson Hall, Rm 3239
Evanston, Illinois 60208
Telephone: 847-491-5394
Email: l-beaman@northwestern.edu

Lori A. Beaman

ACADEMIC POSITIONS

NORTHWESTERN UNIVERSITY <i>Assistant Professor, Department of Economics; Faculty Fellow, Institute for Policy Research</i>	September 2007-
UNIVERSITY OF CALIFORNIA, BERKELEY <i>Robert Wood Johnson Scholar in Health Policy Research</i>	Aug 2007-Dec 2008

EDUCATION

Ph.D., Economics, Yale University, 2007
M.Phil., Economics, Yale University, 2005
M.A., Economics, Yale University, 2004
B.A, Economics, Northwestern University, 1995-1999

RESEARCH INTERESTS

Development economics, labor economics

AFFILIATIONS

Faculty Research Fellow, National Bureau of Economic Research (NBER)	May 2013-
Junior Fellow, Bureau for Research in Economic Analysis and Development (BREAD)	March 2009-
Research Affiliate, Innovations for Poverty Action (IPA)	March 2008-
Research Affiliate, Center for Economic Policy Research (CEPR)	May 2011-
Affiliate, Abdul Latif Jameel Poverty Action Lab (JPAL)	September 2011-
Research Fellow, IZA	November 2011-

PUBLICATIONS

“Profitability of Fertilizer: Experimental Evidence from Female Rice Farmers in Mali” with Dean Karlan, Bram Thuysbaert and Christopher Udry. *American Economic Review Papers & Proceedings*, vol 103 (3), pp. 381-386, May 2013.

“Female Leadership Raises Aspirations and Educational Attainment for Girls: A Policy Experiment in India,” with Esther Duflo, Rohini Pande and Petia Topalova. *Science*, January 2012.

“Who gets the job referral? Evidence from a social networks experiment,” with Jeremy Magruder. *American Economic Review*, vol 102 (7) pp. 3574-3593, 2012.

“Do household definitions matter in survey design? Results from a randomized survey experiment in Mali,” with Andrew Dillon. *Journal of Development Economics*, vol 98 (1): pp: 124-135, 2012.

“Social Networks and the Dynamics of Labor Market Outcomes: Evidence from Refugees Resettled in the U.S.” *Review of Economic Studies*, vol 79 (1): pp. 128-161, 2012.

“Powerful Women: Does Exposure Reduce Bias?” with Raghav Chattopadhyay, Esther Duflo, Rohini Pande and Petia Topalova. *Quarterly Journal of Economics*, vol 124 (4), 2009.

WORKING PAPERS

“Minding the Small Change: Attention Constraints among Small Firms in Kenya,” with Jeremy Magruder and Jonathan Robinson. Mimeo, July 2012.

“Do Job Networks Disadvantage Women? Evidence from a recruitment experiment in Malawi,” with Niall Keleher, Jeremy Magruder. Mimeo, March 2013.

OTHER PUBLICATIONS

“Political Reservation and Substantive Representation: Evidence from Indian Village Councils”, with Esther Duflo, Rohini Pande and Petia Topalova, *India Policy Forum*, 2010, Ed. Suman Bery, Barry Bosworth and Arvind Panagariya, Brookings Institution Press and The National Council of Applied Economic Research: Washington, DC and New Delhi, Vol. 7.

“Politics as a Male Domain and Empowerment in India,” with Rohini Pande and Alexandra Cirone. Chapter in *The Impact of Gender Quotas: Women's Descriptive, Substantive, and Symbolic Representation*, edited by Susan Franceschet, Mona Lena Krook, and Jennifer M. Piscopo, forthcoming Oxford University Press.

AWARDS

- National Science Foundation CAREER Grant, 2013-2018
- International Initiative for Impact Evaluation (3ie) Grant, 2010, “Social Network Architecture and Agricultural Technology Adoption in Malawi,” with J. Magruder, A. Mushfiq Mobarak and Ariel BenYishyay.
- ATAI Grant, 2009, “Social Network Architecture and Agricultural Technology Adoption in Malawi,” with J. Magruder, A. Mushfiq Mobarak and Ariel BenYishyay.
- Russell Sage Foundation Small Grants in Behavioral Economics, “How Job Networks Work: A Study Using Experimental and Behavioral Economics”, with J. Magruder, 2008.
- Millennium Challenge Corporation contract for Impact Evaluation of the Alatona Irrigation Project in Mali, 2008, via Innovations for Poverty Action.
- UNICEF Grant for field work in West Bengal, India on “Women Policymakers, Gender Bias, and Child Development in Rural India”, with E. Duflo, R. Pande, P. Topalova, and R. Chattopadhyay, 2006
- Yale University Dissertation Fellowship, Fall 2006
- John F. Enders Fund, Graduate School of Arts and Sciences, Yale University, Summer 2006
- Economic Growth Center, Yale University, Graduate Student Research Support, 2005
- Ryoichi Sasakawa Fellowship, Yale University, 2003-2004
- Economic Growth Center Prize, Yale University, 2002-2006
- Yale University Doctoral Fellowship, 2002-2006

TEACHING

- Instructor, Northwestern, Economics of Developing Countries (undergraduate)
Spring, 2009; Winter 2010; Fall 2010; Spring 2012; Spring 2013
- Instructor, Northwestern, Development (grad)
Spring, 2009; Winter 2010; Fall 2010; Spring 2013

PROFESSIONAL SERVICE

Associate Editor, *Journal of Development Economics*
CEGA Impact Evaluation Training, Abuja, Nigeria

October 2010 - present
April, 2008

Referee for *American Economic Review*, *AEJ: Applied Economics*, *American Political Science Review*, *Econometrica*, *Economic Development and Cultural Change*, *Economic Journal*, *Economics of Transition*, *Journal of Development Economics*, *Journal of European Economic Association*, *Journal of Human Resources*, *Journal of Political Economy*, *International Migration*, *National Science Foundation*, *Quarterly Journal of Economics*, *Review of Economics and Statistics*, *Review of Economic Studies*, *Scandinavian Journal of Economics*, *Sociological Quarterly*.